# Giovanni Giusti, Ph.D | CV

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⊠ gg@giovanni-giusti.com

### **Personal Information**

Date of Birth: 10th October 1984 Citizenship: Italian Personal Web Page: www.giovanni-giusti.com Civil Status: Married

### **Current Academic Positions**

2015 - Present	<b>ESCSE, TecnoCampus (UPF), Mataró, Barcelona, Spain</b> Professor of Economics and Management Director of Graduate Program in Entrepreneurship
2015 - Present	<b>University of Arizona, US</b> Research Associate - Economic Science Laboratory
2018 - Present	<b>Euncet (UPC), Terrassa, Barcelona, Spain</b> Part-Time Instructor - Economics
2017 - Present	EAE (UPC), Barcelona, Spain Part-Time Instructor - Executive MBA

#### **Education**

2010 - 2014	<b>Universitat Pompeu Fabra, Barcelona, Spain</b> Ph.D. сим LAUDE in Economics, Finance and Management <i>Supervisors: Robin M. Hogarth (UPF), Charles N. Noussair (Tilburg)</i>
Spring 2013	<b>University of Tilburg, the Netherlands</b> Visiting Scholar, Department of Economics
2008-2010	<b>Universitat Pompeu Fabra, Barcelona, Spain</b> M.Res. in Economics, Finance and Management
2006-2008	<b>HEC Lausanne, Switzerland</b> M.Sc in Management. Majoring in Organization Behavior
2003-2006	<b>University of Bologna, Italy</b> B.Sc in Economics
2004-2005	<b>Ecole Supérieure de Commerce, Montpellier, France</b> One year exchange program. Majoring in Finance

# **Research Interests**

Behavioral and Experimental Finance, Entrepreneurship, Organizational Behavior, Game Theory

#### **Research Activity**

- Articles in refereed journals

#### Interest on Cash, Fundamental Value Process and Bubble Formation: An Experimental Study

with Janet Hua Jiang and Yiping Xu. Journal of Behavioral and Experimental Finance, 2016

The effect of crime perception and information format on tourists' willingness to travel

with Josep Maria Raya. Journal of Destination Marketing and Management, 2018

#### - Working Papers

**Recreating the South Sea Bubble: Lesson from an Experiment in Financial History** with Charles Noussair and Joachim Voth.

The effect of Intrinsic Motivation and Reference Point Updating on Effort Provision: a Laboratory Experiment with Roberto Dopeso.

**Predicting job satisfaction with individual cognitive ability through job learning and autonomy** with Roberto Dopeso and Aleksander Kucel.

The wage effects of ICT, numeracy and literacy in selected OECD countries with Montse Vilalta-Bufí and Aleksander Kucel.

Who becomes an entrepreneur? The role of ability, education and sector choice with Montse Vilalta-Bufí and Aleksander Kucel.

**You'll Never Walk Alone: The effect of Moral Support on Performance** with Fabrizio Colella and Patricio Dalton

- Work in Progress

**Monetary Policy and Rational Asset Price Bubbles: A Laboratory Experiment** with Jordi Galí and Charles Noussair.

**Can information regarding previous sales stabilize house price index?: Evidence from Spain** with Josep Maria Raya.

Preference for Housing Services and House Price Bubble Occurrence Evidence from a Macro-Experiment

with Stefanie J. Huber and Christina Rott.

Disposition Effect and real Financial Decision. Evidence from a Representative Sample of Dutch population

# **Conference Presentations**

October 2014	Alhambra Meeting, Barcelona, Spain, presenting "Monetary Policy and Rational Asset Price Bubbles: A Laboratory Experiment"
July 2013	BGSE Summer Forum, Barcelona, Spain, presenting "Recreating the South Sea Bubble: Lesson from an Experiment in Financial History"
July 2013	EF, Experimental Finance Conference, Tilburg, Netherland, presenting "Recreating the South Sea Bubble: Lesson from an Experiment in Finan- cial History"
July 2013	SAET, Society for Advancement of Economic Theory, Paris, France, pre- senting "Recreating the South Sea Bubble: Lesson from an Experiment in Financial History"
March 2012	IMEBE, International Meeting of Experimental and Behavioral Eco- nomics, Castellon, Spain, presenting "Interest on Cash, Fundamental Value Process and Bubble Formation: An Experimental Study"
February 2012	SEET, Southern Europe Experimentalist Meeting, Lanzarote, Spain, pre- senting "Interest on Cash, Fundamental Value Process and Bubble For- mation: An Experimental Study"

### Summer Schools and Workshops

2016-17	Tecnocampus - UPF, Spain - Entrepreneurship
2012	Uppsala University, Sweden - Collective Behavior Summer School
2011	UPF, Barcelona, Spain - Experimental Macroeconomics Summer School
2011	UPF, Barcelona, Spain - Theoretical Organization Models Workshop
2010	University of Heidelberg, Germany - Neuroeconomics Summer School

# **Teaching Experience**

#### Professor of Economics and Management

Transport Economics, Spanish and International Economics, Game Theory and Decision Making, Principles of Economics, Business Organization, Start-up Creation, Entrepreneurship

#### **Teaching Assistant (UPF)**

Introduction to Microeconomics - Introduction to Game Theory - International Economics Experimental Economics - Economic Organizations and Markets - Strategic Management Financial Management - Decision Making

# Grants and Awards

2011	EBES – Travel grant
2010 - 2014	Spanish Ministry Grants
2009	UPF Grants
2007	HEC Lausanne Scholarship

# Language Skills

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Advance level
Advance level
Advance level
Basic level
Basic level

#### **Technical Skills**

Stata, Matlab, Z-tree, Scientific Workplace, LATEX, Microsoft Office, Java (Basic level)

### **Entrepreneurial and Business Experience**

2017 - Present	<b>Diving Pass, Barcelona Spain</b> Co-founder
2015 - Present	<b>Hole in One, Lausanne, Switzerland</b> Project Manager
2013 - 2016	<b>Respondon - Sistemas de comunicación SL, Barcelona, Spain</b> Co-founder
2007 - 2008	<b>ESFA - Espoir pour la Faim, Geneva, Switzerland</b> Strategy consultant

#### References

**Professor Robin Hogarth** (UPF/ICREA)

*Professor Manel Baucells* USC Dornsife Center

*Professor Charles Noussair* University of Arizona

*Professor Rosemarie Nagel* (UPF/ICREA)